

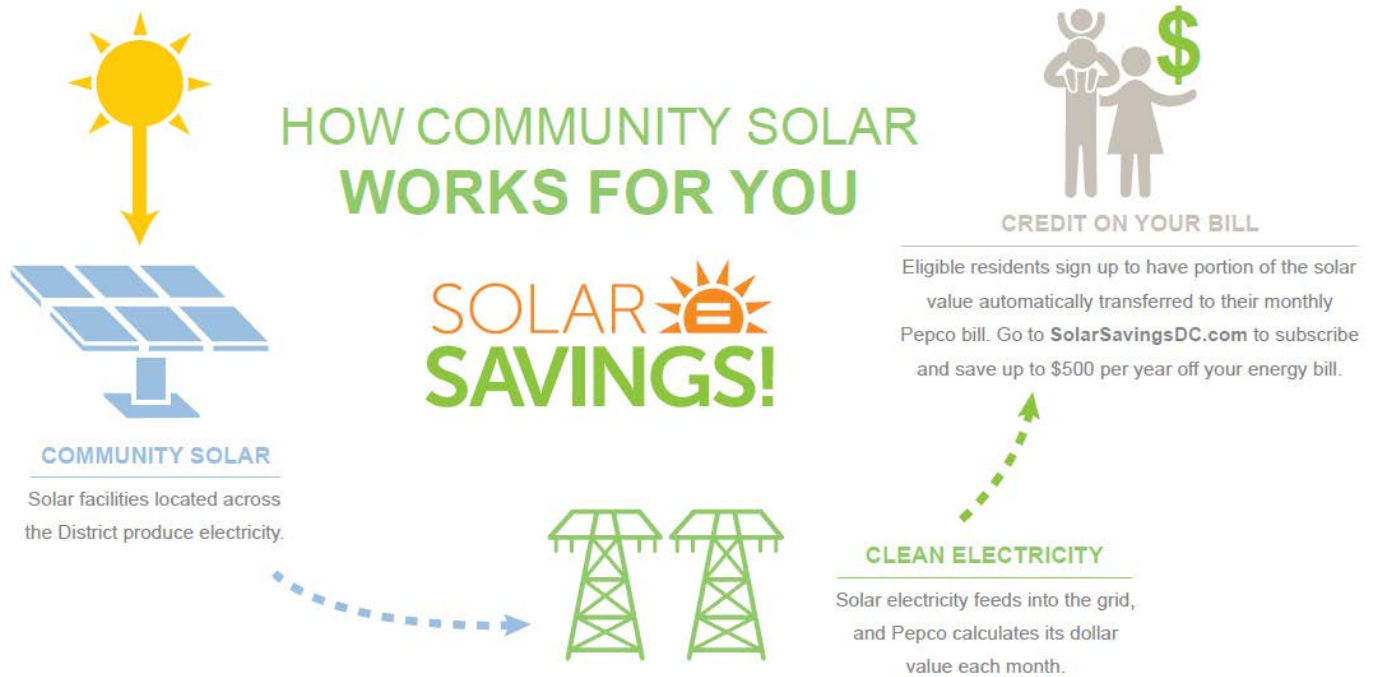
SOLAR SAVINGS!



Join Your Neighbors and Start Saving!

COMMUNITY SOLAR FACT SHEET

Washington, D.C. residents can now save money on their electric bills by using clean, renewable energy from the sun. WinnCompanies has created the District's largest community solar project at their Atlantic Terrace property, allowing income eligible households throughout the District to sign up for solar energy at no cost.



Eligible households will be able to sign up to receive up to \$500 dollars on their annual Pepco bills. Residents can sign up online at www.SolarSavingsDC.com or in person through the property management office. Subscriptions are limited so sign up today!

This effort was made possible through D.C.'s Solar for All program. Solar for All, a program of the District of Columbia's Department of Energy and Environment, seeks to provide the benefits of solar electricity to 100,000 low-income households and reduce their energy bills by 50% by 2032. The program, which was established by the Renewable Portfolio Standard (RPS) Expansion Amendment Act of 2016, is funded by the Renewable Energy Development Fund (REDF.) For more information about Solar For All visit:

<http://doee.dc.gov/solarforall>.

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Here are a few facts about WinnCompanies' new solar energy initiative:

- Solar power is more affordable than ever, providing a safe, clean, and renewable source of energy
- District households meeting the DOEE income requirements are eligible to enroll. See the DOEE Solar For All website for more information <http://doee.dc.gov/solarforall>
- There is no cost for you to participate. You can sign up for free, and save up to \$500 per year on your energy bill by using solar power generated by buildings in your neighborhood
- You can participate in the program as long as you stay in your current residence and maintain your current Pepco electric account
- Solar subscriptions will have no impact on your rent or utility allowance. Subscriptions will not alter any other Pepco or LIHEAP discount program you may be enrolled in
- Community solar helps apartment renters benefit from solar. There is no upfront payment and the solar equipment does not connect directly to your building.
- Eligible residents sign up to have a portion of the solar value automatically transferred to your monthly Pepco electric bill
- This benefits from this program will continue for up to 15 years
- Solar for All, a program of the District of Columbia's Department of Energy and Environment, seeks to provide the benefits of solar electricity to 100,000 low-income households and reduce their energy bills by 50% by 2032.

You can learn more about your neighborhood community solar program by visit www.SolarDavingsDC.com or by emailing help@solarsavingsdc-support.com.



SOLAR SAVINGS!



Community Solar Resident Subscription Terms and Conditions

Open Market ESCO LLC (“us” or “we”) is offering eligible households (“subscriber” or “you”) solar credits, free of charge, that will reduce your electricity bills. We are able to provide these free credits through a Solar for All DC Innovation and Expansion Grant from the District of Columbia Department of Energy and Environment (DOEE). If you enroll in the program, electricity generated by our solar energy facility will be allocated by Pepco (your electric company) as credits that reduce your household’s electricity bill. By signing below, you agree to the terms of this subscription agreement and certify that your household is eligible to participate in the program.

Subscription Terms

Subscriber Information:

Subscriber Name: _____

District Address: _____

Pepco Account Number: _____

Subscription Start Date: Your subscription will start upon satisfactory approval of eligibility and enrollment into Pepco’s billing system. Pepco regulations allow subscriptions to be updated once every 90 days. After you submit all required information and accept these Terms and Conditions, we will update all subscription enrollment information with Pepco during the next possible quarter. Once Pepco receives updated enrollment information, we anticipate you will begin to receive credits on your electric bill within 60 days, but the actual time may vary on case-by-case basis depending in part upon sufficiency of the materials you submit to support your eligibility.

Term: Your subscription will last for one (1) year from the subscription start date, but will automatically renew annually thereafter for up to fourteen (14) additional years. In order to renew each year, you must maintain your current address and Pepco account number, and annually certify that you continue to meet the eligibility requirements listed below. If you wish to cancel your subscription for the next year, you must provide written notice to openmarketesco@winco.com by email or to Open Market ESCO LLC, 6 Faneuil Hall Marketplace, Boston MA 02109 by USPS mail, thirty (30) days prior to the expiration of each annual period.

Credit Price: Free. You will not pay anything for your subscription.

Credit Calculation: Your Pepco electric bill will be reduced by an amount (in dollars) corresponding to the monetary value of the kilowatt hours delivered by the community solar energy facility in connection with your subscription. This reduction, or credit, is called a community net metering credit (CNM Credit). The value of the CNM Credit for your subscription in any month will equal the community solar energy facility’s electricity production for the month times your subscription percentage times the Residential CREF Credit Rate established by Pepco pursuant to Public Service Commission of the District of Columbia regulations. The value of the credits allocated to you in each billing cycle will vary depending on your allocation, the Residential CREF Credit Rate and actual solar production. The CNM calculation is set forth in the following equation: (Solar facility output kWh x subscription %) x credit rate \$ = \$ Your CNM Credits.

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Credit Benefit: We will size your subscription so that **you will receive approximately \$500 per year** in credits. This correlates to an approximate subscription allocation of 0.6% and 4,149 kWh per year based on the size of the facility and your subscription allocation. These amounts are approximate because the CNM Credits depend upon actual solar production each month throughout the year, which changes depending on weather. The CNM Credits you receive also depend upon the Residential CREF Credit Rate, which changes monthly. Between May and September 2017, the Residential CREF Credit Rate ranged between \$0.1091 per kWh and \$0.1205 per kWh. Because these changes are outside of our control, you agree to allow us to modify your subscription allocation percentage from time to time as needed to help you achieve approximately \$500 per year in credits. Notwithstanding anything to the contrary, District regulations prevent you from receiving credits greater than 120% of your annual historic electricity expense, so if your annual electric bill is less than \$500, your subscription allocation will be determined by us and you will receive less than \$500 in credits. You will not receive cash payment for your subscription value.

Early Termination: You may terminate your subscription at any time by notifying us. We may terminate your subscription early if we determine that you no longer meet the eligibility requirements. Your subscription will automatically terminate without notice upon change of address or change of Pepco account number. There is no penalty for early termination.

Assignment: You may not transfer or assign your subscription to any other person or household.

Utility Data Release: Upon your initial signing-up, you agree to provide us with a paper copy of your Pepco electric bill. You also agree to allow DOEE and us, or our affiliate, to access your historic and future electricity usage and billing data directly from Pepco to ensure that credits are being allocated correctly and to verify our compliance with the terms of the DOEE grant. .

Waiver of Claims: In exchange for receiving credits, you agree that you will not bring any claims or actions against us in connection with our providing credits to you. If you are unsatisfied with our performance, your sole remedy is to terminate your subscription. You acknowledge that we are not assuring that you will receive any particular amount of savings, or any savings at all (due to circumstances beyond our control such as if solar production ceases, if regulations change, etc.) and that the amount of credits that you receive will be dependent upon the generation of electricity by the associated solar facility and the number of subscribers in the program, among other things. You are not eligible to receive any tax benefits or environmental attributes related to the solar facility.

Eligibility Requirements: To be eligible, the head of your household must be a District of Columbia resident and your household must not exceed 80% of the area median income (AMI). To verify your eligibility, we will either: 1) work with your landlord to collect information required in the Solar for All Program income guidelines or 2) certify your eligibility by providing information on the Solar for All Program Application form. By accepting these Terms and Conditions, you certify that the supporting information that you have furnished is accurate and that the supporting information that you will furnish for each annual renewal term will be accurate.

Households that are already recipients of benefits from the Solar for All program are not eligible to subscribe under this program. If you are unsure whether you may already be a recipient of such benefits, please contact solarforall@dc.gov by email or 202-535-2600 by phone to confirm your status.

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Based on Area Median Income (AMI) published by [HUD](#), the following chart shows the maximum household income for 2017 eligibility in the District of Columbia based on household size. The AMI thresholds are updated annually by HUD, and future updated AMI information can be found at doee.dc.gov/solar.

Persons in Family	1	2	3	4	5	6	7	8
80% AMI Income Limit	\$ 52,550	\$ 60,050	\$ 67,550	\$ 75,050	\$ 81,100	\$ 87,100	\$ 93,100	\$ 99,100

You have read and agree to the Community Solar Resident Subscription Terms and Conditions. You further swear or affirm that all information you have provided in this agreement, and all information you submit in support of your enrollment in the program, is true, correct and complete to the best of your knowledge, ability and belief. You understand that you can be penalized by fine and/or imprisonment for making false statements. Your signature on this application grants us or DOEE, or its designee, permission to contact any party necessary to verify the information you have provided.

Signature: _____

Date: _____

Print Name: _____

Report Fraud, Waste, Abuse, and Mismanagement to the District of Columbia Office of the Inspector General.

Confidential Toll Free Hotline: 1-800-521-1639 or 202-724-TIPS (8477). Email: hotline.oig@dc.gov.

For more information about Solar for All, visit doee.dc.gov/solarforall.

FOR INTERNAL USE ONLY

Household Meets Categorical Eligibility Requirements (Please attach supporting documentation for categorical eligibility)	YES <input type="checkbox"/>	NO <input type="checkbox"/>
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Type of Categorical Eligibility? TANF SNAP SSI Housing Choice Voucher Existing LIHEAP recipient

If Household Does Not Meet Categorical Eligibility, Date Referred to LIHEAP Online Application:

GRANTEE AFFIDAVIT

I understand that as a Solar for All Grantee (Grantee), I am responsible for certifying the categorical eligibility of the household or referring the household to the LIHEAP Online Application for income verification. I acknowledge that improper certification of categorical eligibility is in violation of my grant award with DOEE and may result in penalties or other legal action. I certify that I am authorized to execute and deliver this affidavit to DOEE on behalf of the Grantee.

Signature: _____ Date: _____

Print Name: _____ Title: _____ Grantee Organization: _____